REPORT ON AUDIT OF FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2018
AND DECEMBER 31, 2017

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Independent Auditor's Report

Board of Directors Global Footprint Network, Inc. Oakland, CA

I have audited the accompanying financial statements of Global Footprint Network, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Global Footprint Network, Inc. as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Patricia A. Wintroath, CPA Certified Public Accountant

Patricia a. Wintroath, CPA

Walnut Creek, CA

May 14, 2019

GLOBAL FOOTPRINT NETWORK, INC. A CALIFORNIA NONPROFIT ORGANIZATION STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2018

	2018	2017
<u>ASSETS</u>		
CURRENT ASSETS: Cash and cash equivalents Grants and accounts receivable	\$571,329	\$1,375,844
without donor restrictions (Note C) Grants and accounts receivable	319,877	37,392
with donor restrictions (Note C) Prepaid expenses	192,500 19,981	0 27,157
TOTAL CURRENT ASSETS	1,103,687	1,440,393
PROPERTY AND EQUIPMENT net of accumulated depreciation and amortization at December 31,2018 and 2017 of \$25,501	04.540	70,000
and \$54,400, respectively. (Notes B and D)	24,512	73,269
GENEVA GIFT TO BE TRANSFERRED DEPOSITS	106,648 9,020	9,020
TOTAL ASSETS	\$1,243,867	\$1,522,682
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES:		
Accounts payable and accrued liabilities	\$28,137	\$39,720
Accrued vacation (Note E)	24,426	41,921
TOTAL CURRENT LIABILITIES	52,563	81,641
COMMITMENTS AND CONTINGENCIES (Note F)		
NET ASSETS (Notes B & G)		
Without Donor Restrictions With Donor Restrictions	728,792 462,512	314,856 1,126,185
TOTAL LIABILITIES AND NET ASSETS	\$1,243,867	\$1,522,682

STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2018

	Without Dono	or Restictions		Total
	Conoral	Property	With	All Funds
	General Fund	and Equipment	Donor Restrictions	2018
SUPPORT AND REVENUE	T unu	Lquipinient	Restrictions	2010
Public Support:				
Foundation grants	\$21,750	\$	\$330,000	\$351,750
Contributions	255,935		85,995	341,930
In-kind contributions	74,272			74,272
Total Support	351,957	0	415,995	767,952
Revenue:				
Fees for services	309,619			309,619
Honorarium	26,647			26,647
License fees	73,090			73,090
Miscellaneous	72,423			72,423
Royalties	123			123
Investment income	16			16
Realized gain (loss) on disposal of assets		(38,868)		(38,868)
Realized gain (loss) on exchange account				0
Unrealized gain (loss) on exchange account	(3,709)			(3,709)
Unrealized gain (loss) on investments	(136)			(136)
Total Revenue	478,073	(38,868)	0	439,205
Net Assets Released From Restrictions	1,089,557	(9,889)	(1,079,668)	0
TOTAL SUPPORT AND REVENUE	1,919,587	(48,757)	(663,673)	1,207,157
EXPENSES				
Program services	1,153,509			1,153,509
Management and general	150,000			150,000
Fundraising	153,385			153,385
Total Expenses	1,456,894	0	0	1,456,894
CHANGE IN NET ASSETS	462,693	(48,757)	(663,673)	(249,737)
NET ASSETS, beginning of year	\$241,587	\$73,269	\$1,126,185	1,441,041
NET ASSETS, end of year (Notes B & G)	\$704,280	\$24,512	\$462,512	\$1,191,304

STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2017

	Without Dono	r Restictions		Total
	General Fund	Property and Equipment	With Donor Restrictions	All Funds 2017
SUPPORT AND REVENUE				
Public Support: Foundation grants Contributions In-kind contributions	\$65,000 902,901 123,165	\$	\$804,745 82,500	\$869,745 985,401 123,165
Total Support	1,091,066	0	887,245	1,978,311
Revenue:				
Fees for services	160,264			160,264
Exchange rate gain (loss) - net	. 30,=0 .			0
Honorarium	17,785			17,785
License fees	29,281			29,281
Reimbursed expenses	_0,_0.			0
Miscellaneous	(5)			(5)
Royalties	201			201
Investment income	11			11
Realized gain (loss) on disposal of assets	576			576
Realized gain (loss) on exchange account	(207)			(207)
Unrealized gain (loss) on exchange account	18,747			18,747
Unrealized gain (loss) on investments	(42)			(42)
ormounzed gain (1888) on investmente	(12)			
Total Revenue	226,611	0	0	226,611
let Assets Released From Restrictions	545,714	(12,195)	(533,519)	0
OTAL SUPPORT AND REVENUE	1,863,391	(12,195)	353,726	2,204,922
XPENSES				
Program services	1,398,619			1,398,619
Management and general	352,016			352,016
Fundraising	259,618			259,618
Total Expenses	2,010,253	0	0	2,010,253
HANGE IN NET ASSETS	(146,862)	(12,195)	353,726	194,669
IET ASSETS, beginning of year	\$388,449	\$85,464	\$772,459	1,246,372
IET ASSETS, end of year (Notes B & G)	\$241,587	\$73,269	\$1,126,185	\$1,441,041

GLOBAL FOOTPRINT NETWORK, INC.

STATEMENT OF CASH FLOWS A CALIFORNIA NONPROFIT ORGANIZATION YEAR ENDED DECEMBER 31, 2018

	Total All Funds 2018	Total All Funds 2017
CASH FLOWS FROM OPERATING ACTIVITIES:		2011
Change in Net Assets	(\$249,737)	\$194,669
Adjustment to reconcile change in net assets to cash provided (used) by operating activities:		
Depreciation	10,292	25,000
	(239,445)	219,669
CHANGES IN CURRENT ASSETS AND CURRENT LIABILITIES (Increase) decrease in funding and		
accounts receivable without donor restrictions (Increase) decrease in funding and accounts receivable with donor restrictions	(282,485)	319,354
(Increase) decrease in prepaid expenses	7,176	5,806
(Increase) decrease in gifts from Geneva	(106,648)	0
(Increase) decrease in deposits	0	1,157
Increase (decrease) in accounts payable and accrued liabilities Increase (decrease) in accrued vacation	(11,583) (17,495)	(46,026) 7,382
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	(842,980)	507,342
CASH FLOWS FROM INVESTING ACTIVITIES: Disposal of assets Purchase of equipment	38,465 0	(576) (12,230)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	38,465_	(12,806)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(804,515)	494,536
CASH AND CASH EQUIVALENTS, beginning of year	1,375,844	881,307
CASH AND CASH EQUIVALENTS, end of year	\$571,329	\$1,375,844
SUPPLEMENTAL INFORMATION:		
Interest paid	\$0	\$47

GLOBAL FOOTPRINT NETWORK, INC. A CALIFORNIA NONPROFIT ORGANIZATION STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2018

	Programs and Outreach	Research and Standards	Total Program	Management and General	Fundraising	Total Support	Total All Funds 2018
Salaries Pavroll taxes	\$370,879	\$144,175	\$515,054 42,845	\$71,405	\$96,896	\$168,301	\$683,355
Employee benefits	16,033	6,233	22,266	3,087	4,189	7,276	29,542
Total personnel expenses	417,764	162,401	580,165	80,432	109,145	189,577	769,742
Direct program expenses	185,632	33,997	219,629	94	4,591	4,685	224,314
Computer expenses	29,033	10,710	39,743	5,254	11,660	16,914	56,657
nsurance	2,703	1,051	3,754	606	902	1,615	5,369
Interest expense			0			0	0
Bank charges	128		128	1,324	2,339	3,663	3,791
Board expenses			0			0	0
Depreciation	5,586	2,171	7,757	1,076	1,459	2,535	10,292
Licenses, fees, permits	180	20	250	(262)	47	(220)	(300)
Office expense	3,691	1,223	4,914	3,036	1,207	4,243	9,157
Professional development	629	256	915	127	2,222	2,349	3,264
Professional fees	179,139	11,234	190,373	40,267	12,089	52,356	242,729
Recruitment	24	10	34	2	9	7	45
	29,696	11,544	41,240	5,717	7,758	13,475	54,715
Repairs and maintenance			0	36		36	36
Telephone	4,448	1,729	6,177	856	1,162	2,018	8,195
Utilities	1,688	959	2,344	325	441	992	3,110
	24,092	5,210	29,302	8,219	(1,572)	6,647	35,949
Miscellaneous	200		200	2,500	125	2,625	2,825
Bad debt			0			0	0
Intercompany transfers			0			0	0
n kind expenses	896	25,688	26,584	420		420	27,004
Total expenses	\$885,559	\$267,950	\$1,153,509	\$150,000	\$153,385	\$303,385	\$1,456,894

See Notes to Financial Statements and Accountant's Review Report

GLOBAL FOOTPRINT NETWORK, INC. A CALIFORNIA NONPROFIT ORGANIZATION STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2017

	Programs and Outreach	Research and Standards	Total Program	Management and General	Fundraising	Total Support	Total All Funds 2017
Salaries Payroll taxes	\$344,834 26,694	\$201,520	\$546,354 42,294	\$186,719 14,454	\$169,694 13,136	\$356,413	\$902,767 69,884
Employee benefits	14,175	8,285	22,460	7,725	6,976	14,701	37,161
Total personnel expenses	385,703	225,405	611,108	208,898	189,806	398,704	1,009,812
Direct program expenses	187,237	52,132	239,369	574	5,580	6,154	245,523
Computer expenses	23,378	9,490	32,868	9,392	7,850	17,242	50,110
Insurance	3,412	1,994	5,406	1,847	1,679	3,526	8,932
Interest expense			0	47		47	47
Bank charges	20		20	2,540	1,607	4,147	4,197
Board expenses			0			0	0
Depreciation	968'6	5,492	14,888	5,489	4,623	10,112	25,000
Licenses, fees, permits	306	179	485	326	151	477	396
Office expense	7,566	4,572	12,138	6,218	3,654	9,872	22,010
Professional development	3,000	32	3,035		1,634	1,634	4,669
Professional fees	223,904	14,026	237,930	64,134	21,963	86,097	324,027
Recruitment	1,233	257	1,490	155	166	321	1,811
Rent	37,603	21,975	59,578	21,131	18,505	39,636	99,214
Repairs and maintenance	84	25	141	143	4	184	325
Telephone	4,982	2,911	7,893	2,698	2,452	5,150	13,043
Utilities	3,579	2,091	2,670	1,938	1,761	3,699	6)369
Travel	22,972	887	23,859	5,518	(1,854)	3,664	27,523
Bad debt	20,000	16,281	36,281			0	36,281
Intercompany transfers			0	2,000	0	2,000	5,000
In kind expenses	99,748	6,682	106,430	15,968		15,968	122,398
Total expenses	\$1,034,153	\$364,466	\$1,398,619	\$352,016	\$259,618	\$611,634	\$2,010,253

See Notes to Financial Statements and Accountant's Review Report

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2018

NOTE A - ORGANIZATION

<u>General</u> - The Global Footprint Network, Inc. is a California non-profit corporation incorporated under the laws of California in 2003. The Organization's purpose is to help organizations around the world track the extent of society's environmental impact through the use of a resource management tool, known as the "ecological footprint," that measures how much land and water area a human population requires to produce resources it consumes and to absorb its wastes, taking into account prevailing technology.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Basis of Accounting and Reporting</u> - The Organization maintains its accounting records on the accrual basis of accounting.

<u>Use of Estimates</u> - In preparing financial statements in conformity with Generally Accepted Accounting Principles, management must make estimates based on future events that affect the reported amounts of assets and liabilities; the disclosure of contingent assets and liabilities as of the date of the financial statements; and revenues and expenses during the reporting period. Actual results could differ from these estimates.

<u>Cash and Cash Equivalents</u> - The Organization's cash and cash equivalents balance consists of amounts held in checking and savings accounts in large financial institutions.

<u>Furniture and Equipment</u> - Furniture and equipment are stated at cost. Expenditures for furniture and equipment, in amounts greater than \$1,000, are capitalized and depreciated over three to five years using the straight-line method. When assets are retired or sold, the related cost and accumulated depreciation are removed from the accounts and any gain or loss arising from such disposition is included as income or expense. Expenditures for repairs and maintenance are charged to expense as incurred. Donated equipment is recorded at its fair market value at the date of the donation.

<u>Fair Value Measurements</u> – Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Organization determines the fair values of its assets and liabilities based on a fair value hierarchy that includes three levels of inputs that may be used to measure fair value.

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2018

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 inputs are inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly.

Level 3 inputs are unobservable inputs for the assets or liability. Unobservable inputs reflect the Organization's own assumptions about the assumption market participants would use in pricing the asset or liability (including assumptions about risk). Unobservable inputs are developed based on the best information available in the circumstances and may include the Organization's own data.

<u>Functional Allocation of Expenses</u> - Costs of providing the programs, administrative duties and fundraising activities have been summarized on a functional basis in the accompanying statement of functional expenses. Certain indirect costs have been allocated directly to programs and administration based upon ratios determined by management. These costs primarily include salaries, fringe benefits, occupancy and other expenses.

<u>Income Taxes</u> - The Organization is a Section 501(c)(3) organization exempt from income taxes under Section 501(a) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. There was no taxable unrelated business income during the year ended December 31, 2018.

Contributions and Grant Revenue – Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in the net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or a purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

All other contributions are recognized upon receipt. Amounts received but not yet earned are reported as advances.

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2018

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Donated Materials and Services</u> - Donated materials are recorded at their fair value at the date of donation. In addition, a substantial number of individuals have donated significant amounts of their time to the Organization, primarily through program activities. These services are reflected in the accompanying financial statements using a valuation of the services based on an estimate of the fair value at the time of the donation. Donated services by individuals providing specialized volunteer services are valued at \$21.50 per hour based estimates. Donated services by individuals providing administration services are not recorded as donated services as there are no special skills required for these services.

<u>Financial Statement Presentation</u> – The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles (US GAAP), which requires the Organization to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions:

Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

Net assets with donor restrictions:

Net assets that are subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

Measure of Operations – The statement of activities reports all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to the Organizations ongoing operations and interest and dividends earned on investments. Non-operationg activities are limited to resources that generate returns from investments and other activities considered to be of a more unusual or nonrecurring nature.

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2018

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Reclassifications</u> - Certain reclassifications have been made in the 2017 comparative totals to conform to the classifications used in 2018.

Not-for-profit Entities (Topic 958) – Presentation of Financial Statements of Not for Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to all periods presented.

NOTE C – GRANTS AND ACCOUNTS RECEIVABLE

Grants and accounts receivable consisted of the following amounts as of December 31, 2018:

	<u> </u>	<u>Amount</u>
Grants and accounts receivable without donor restrictions:		
Biotope	\$	9,815
Deutsches Institut fur Entwicklungspoliti		916
Flora Family Foundation		5,000
InnoEnergy SE		1,641
IUCN		67,348
Mava Stiftung fur Naturschutz	1	37,500
MDPI Sustainability Foundation		1,869
New Society Publishers Ltd		2,000
Schneider Electric Industries		87,538
WWF Japan	_	6,250
Total grants and accounts receivable without donor restrictions	<u>\$3</u>	19,877
Grants and accounts receivable with donor restrictions:		
Mava Stiftung fur Naturschutz	<u>\$1</u>	92,500
Total grants and accounts receivable with donor restrictions	<u>\$1</u>	92,500
Total grants and accounts receivable	<u>\$5</u>	12,377

The organization does not believe that an allowance for doubtful accounts is required for any of the grant receivable as of December 31, 2018.

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2018

NOTE C – GRANTS AND ACCOUNTS RECEIVABLE (Continued)

Grants and accounts receivable consisted of the following amounts as of December 31, 2017:

	<u>Amount</u>
Unrestricted grants and accounts receivable:	
ETH Zurich	\$ 1,200
Lucas Torner	956
Novartis International	11,393
Stirling Council	4,443
World Resources Forum	2,000
WWF China	<u> 17,400</u>
Total unrestricted grants and accounts receivable	<u>\$37,392</u>
Total grants and accounts receivable	<u>\$37,392</u>

The organization does not believe that an allowance for doubtful accounts is required for any of the grant receivable as of December 31, 2017.

NOTE D - PROPERTY AND EQUIPMENT

Total Property and Equipment

Net Property and Equipment

Less: Accumulated Depreciation

Property and Equipment as of December 31, 2018, consisted of the following:

Furniture & Equipment	\$ 19,703
Software & Website	<u>34,310</u>
Total Property and Equipment	54,013
Less: Accumulated Depreciation	(29,501)
Net Property and Equipment	<u>\$ 24,512</u>
Property and Equipment as of December 31, 2017, consiste	d of the following:
Furniture & Equipment Software & Website	\$ 88,964 38,705

Total depreciation expense for the years ended December 31, 2018 and 2017 was \$10,292 and \$25,001, respectively.

127,669

54,400

\$ 73,269

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2018

NOTE E – ACCUMULATED VACATION AND SICK LEAVE

Accumulated unpaid employee vacation benefits are recognized as liabilities of the Organization. The liability is recognized in the program to which the liability relates, and is consolidated with accounts payable and accrued liabilities in the financial statements. At December 31, 2018 and 2017, the accumulated accrued vacation totaled \$24,426 and \$41,921, respectively.

Sick leave benefits are accumulated for each employee. The employees do not gain a vested right to accumulate sick leave. Accumulated employee sick leave benefits are not recognized as liabilities of the Organization since payment of such benefits is not probable. Therefore, sick leave benefits are recorded as expenditures in the period sick leaves are taken.

NOTE F - COMMITMENTS AND CONTINGENCIES

Grant awards require the fulfillment of certain conditions as set forth in the instruments of grant. Failure to fulfill the conditions could result in the return of the funds to the grantors. The Organization deems this contingency remote since by accepting the grants and their terms it has accommodated the objectives of the Organization to the provisions of the grant. Management is of the opinion that the Organization has complied with the terms of all grants.

NOTE G - NET ASSETS WITH DONOR RESTRICTIONS

At December 31, 2018, the net assets with donor restrictions consisted of the following funding:

Daniela Schlettwein-Gsell Legacy Gift	\$216,679
Mava Stiftung fur Naturschutz – Core Support	192,500
Schneider Electric Industries	<u>53,333</u>
	<u>\$462,512</u>

At December 31, 2017, the temporarily restricted net assets consisted of the following funding:

Daniela Schlettwein-Gsell Legacy Gift	\$	550,012
Mava Stiftung fur Naturschutz - Mava Med		2,630
Mava Stiftung fur Naturschutz – Core Support		304,262
Mava Stiftung fur Naturschutz – Fisheries		254,406
Footprint Calculator	-	14,875
	<u>\$1</u>	,126,185

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2018

NOTE H – CONCENTRATION OF RISK

The Organization places its temporary cash investments with high-credit, high quality financial institutions, and by policy, limits the amount of credit exposure to any one financial institution. The Organization maintains three of its cash accounts in three such financial institutions. Cash balances held at these financial institutions were in excess of federally insured limits. The Organization believes no significant concentration of credit risk exists with respect to these cash investments.

NOTE I – SUBSEQUENT EVENTS

These financial statements were approved by the management of the Organization and available for issuance on May 14, 2019. The Organization has evaluated subsequent events through May 14, 2019.